Exhibit P
From: Baker, Rachel [O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF235PDLT)/CN=RECIPIENTS/CN=0675B3F7A12646F298542C2EF0B49932-BAKER, RACH]
Sent: 9/29/2017 12:53:32 PM
To: DeBose, Carlton
Subject: FW: Questions for our Meeting this Week.

From: 'Jim ' <
Date: Tuesday, April 18, 2017 at 1:17 PM
To: "James, Jamal" <>, Rachel Baker
Subject: RE: Questions for our Meeting this Week.

The reason I started my program 23 years ago had nothing to do with Elite Players or playing in high level events. What I wanted to do was “give back” through coaching what I was given at a young age when I needed a guiding hand a place to belong. The opportunities given to me by a coach stayed with me and fostered a desire to do the same for others. I had No Idea what I was in for. After diving in with initially 1 team and then the following year 5, we quickly grew into a much larger organization that I thought could be competitive with anyone. When NIKE came along 5 years later things continued to evolve quickly.

The reason I still have my program is twofold. Most responsible for our longevity is the team of loyal and capable coaches and volunteers that I have built around me. Secondly, I believe that from the very beginning I sought to build bridges with not only area HS coaches but also with my competitors. I always felt I could learn a lot from my competition and while I would go at you on the court, I felt it was important to build long term relationships with everyone in the basketball community as it is a small world. Someone you step on today maybe someone you need to work with tomorrow... (Chess vs. Checkers)

The 3 biggest changes to the Grassroots Landscape in the last 5 years.
1) EYBL (and Circuit’s in general) & the evolution of league play has been a great advancement for the quality and respectability of Grassroots. The only adverse effect is that it has weakened to a certain degree some of the programs on an individual basis. In other words it used to be “I need to get with Boo Williams or Cal Supreme to help me achieve my goals” and now it’s “I need to play in the EYBL”
2) We used to deal with the athlete and now it’s usually the demands of the parent.. whether they understand the landscape or not.
3) I also believe that the parents and their sons have a lot less loyalty than even 5 years ago.

The concept that I would try to implement to revolutionize the landscape would be to rigorously move forward and do what Coach Raveling and Lynn Merritt talked about 10 years ago at our meeting and that is to “Connect the Dots”. What they meant was to find a way for NIKE to put together NIKE assets in the NBA with their EYBL programs. I realize this has already been done in a few cases, however, I would like to see each EYBL team have either 1 or 2 NBA Mentors/Ambassadors that agree to work with the programs for an entire season. That may mean only 3 or 4 appearances. Possibilities may be appearing on the bench for a Session. Coming to a practice or workout. The final appearance would be at Session 4 Memorial Day weekend in LA where all 40 NBA guys would come together (most are done w season and LA is a great destination) and we could schedule a host of events for the Friday where no games are being played. 40 NBA stars with the entire EYBL Family would be the envy of the Grassroots world. The footage and marketing material would be incredible not only for the League but especially for our individual programs.

The biggest threat to Grassroots Basketball is ourselves. We have enjoyed a 5 year run of relatively good media exposure and positive comments on what we are doing for the game. Nike and the EYBL must be extremely careful when it comes to “Headline Risk” when it comes to our Brand. The “secrets” of players and /or their family members “getting paid” are no longer secrets and quite frankly are spoken about rather openly. I can’t see how this ends well for NIKE or the EYBL. Some of us will be deemed guilty by association others will be found guilty of failure to supervise (think Rick Pitino)

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I don't see any big threats to my organization as I believe we will find a way to adapt and remain nimble as the landscape continues to change. If we continue to do things the right way and never rest on yesterday's accomplishments... we will be fine.

Changes to EYBL would be minor. I believe we still have the best product out there and we have not yet reached the Apex of what this league can be. The NCAA tournament makes subtle tweaks as they go... The Peach Jam is over 20 years old and still going strong...

I do believe we should take some steps to “take back” the middle school market. Right now that market is owned by a few entrepreneurial profit seeking individuals or groups. By establishing 8 to 10 regions and empowering your programs to partner with NIKE we could completely take back this market and our Programs and NIKE would reap the benefits for years to come while strengthening the Brand, the EYBL and the Individual Programs.
What change(s) would you make to the NIKE Elite Youth Basketball programming (EYBL, Elite 100, Academy)?

We need your answers to the above to be succinct and off the top of your head and this shouldn’t take more than a maximum of 2 hours (to answer and type). Please send your responses to myself and Rachel by 5pm EST on Tuesday 4/18/17. Thanks, and we look forward to seeing you all on Wednesday.

Jamal James | Elite Youth Basketball Manager | Nike Basketball | Nike EYBL | NIKE, Inc.

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Dates for the money.

Nov 3rd $5K Mel  
Nov 24th $5k - Plus Pb Dec $ & 2cells  
Pb removed Nov 28th both cells returned.  
But no money returned.

Dec 2nd - $5K  
Dec 12th - 5k in Kentucky (3 cells 2k cash)  
Dec 15th - $5k Xmas Gifts  
Dec 15th - $4K (loan)  
(New York Trip Mom)  
Jan 5th - $5k minus 2k (loan)  
Met mom about Larnelle & the all true facts came out 🙄   

**Total - $32,000.00 so far**

Jan 8th $2940 mom $600 auntie  
(This counts as Feb installment)  
Blowout event with Larnelle & Matt  

**Total - $3,540.00**

Attorney Jeffrey Valle added  
$1,800.00

**Total - 1,800.00**

**Paid back Pb $5k**  
(For End of Nov Money)  
(Dec 28th) this amount not added because it was calculated in the above monthly payment.

Immigration Situation  
$2,000.00 Jan 5th - Mansfield
$5,000.00 immigration attorney deposit payment

Jan 15th
$2,000.00 to Immigration

Feb 3rd
$2,000.00 - immigration

**Total - $11,000.00 so far

Feb 3rd
Larnelle removed

Feb 9th
$5,000.00 for March to mom
$3,500.00 for Bahamas to dad

**Total - 8,500.00

Overall Total
as of 02/17/2016

8,500.00
11,000.00
1,800.00
3,540.00
32,000.00

**Total $56,840.00

Travel estimated so far
As of Feb 2016
$9,000.00

**Total $65,840.00 including travel

Mel
Nico,

Before our conference call I wanted to give you some thoughts that may frame for you what the landscape is for my team, grassroots basketball scene and NIKE Basketball as a whole. I have attached two text message threads to give you a snapshot of what the athletes (who engage in group think) are thinking at the moment:

- Although I have predicted these chaotic, dangerous times extensively with my team, you and Lynn, they are still in a state of shock, hurt and anger. Despite all of their issues and flaws they have done a tremendous job to have by far the best players under the NIKE umbrella. They view these relationships (athletes and their influencer circle) as family. They wouldn't be this effective if they approached it any other way. They are hurt, angry and want action.

- Having the best 40 teams USED to be the MAIN solution. Now it's MAYBE a solution. I am willing to bet that 38 of 40 teams in the EYBL had to pay a moderate to considerable ransom to families to just play in the EYBL. Of these approximate 38 teams these arrangements are being viewed as a contract by the families and players (a contract that they are taking much less to play for which already puts a sour taste in their mouths about NIKE) e.g.: one of our EYBL teams may take care of a player's family hotel room, travel and meals while the competition is offering this same family: Travel, meals, hotel room, unlimited product and anywhere from $10K to $100K (not a typo)

- Adidas and UA have attacked us where I warned and feared. They have given the talking point: "you have served your time with NIKE. You have done everything that they asked of you. You owe them no loyalty. You now have the opportunity to do something for yourself and family. Don't let them control you." there is little to no variation to this spiel. It's a consistent talking point

- So as a result presenting loyalty to a family falls on deaf ears because they have taken considerably less to play on the NIKE circuit. There is no humility to them. They feel that they have made the EYBL and The Academy by their presence, NIKE has done nothing to help them

- Going to adidas Nations and/or Elite 24 is doing something for themselves for a change. It is their opportunity to make back what they missed out on monetarily and also make connections that NIKE won't make or broker (agents and financial advisers)

- NIKE is the enemy to UA, adidas, the NCAA, agents, runners, financial advisers who don't have their best interest in mind. We are viewed as having too much influence. The perception and resulting reality is that we dictate where players go to school. In addition it is known that we make it hard for agents and runners to
attend our events and will escort them off the premises. These same agents and runners are given free reign at adi and UA events and reps for both companies frequently broker meetings and deals for families/agents.

- As I said before this is unsustainable. I know it. My team knows it. There is no easy solution but what I can say with utter confidence is that the EYBL and The Academy are not the solution alone. You trust JWEB, ask him if this is sustainable and can continue down this course

The EYBL is heading into its 8th year with little to no tweaks to it. The players and families are benefiting from its existence, structure, coaching, attention to detail by my team and overall quality but it is no longer appreciated to the point that it engenders loyalty. We are able to convince these families to take less because of the brand, the mystique of the EYBL and the tireless efforts of my team but in the minds of the players and families we get no credit for their success and all of the blame for their failures professionally and financially.

It has always been a thankless journey but we are now sitting ducks because our competition and enemies have decided to no longer fight us on our turf but go where we rightfully refuse to go for all of the right reasons. We have a code. Our enemies don't.

I am calm because I have predicted this and welcome it's arrival. No hard feelings. No hurt. I am ready for war. But we must not continue down the road that we are on. It has proven itself this year to be unsustainable and the game, NIKE and these families need for us to be leaders and blaze a new path.

My soldiers, your soldiers are beaten down, hurt and angry. We must convey to them that there will be a plan in place and we will attack and we will win. They need that right now.

Carlton